

**FEDERAL SUPPLY SERVICE
MISSION ORIENTED BUSINESS INTEGRATED SERVICES (MOBIS)**

Special Item No. 874-7 Program Integration and Project Management Services

**FSC GROUP: 874
CLASS: R499**



**4035 Chris Drive, Suite H
Huntsville, AL 35802
Phone: (256) 536-5532
Fax: (256) 536-4266**

www.cirrusti.com

**Contract Number: GS-10F-0328M
Base Contract Period: June 15, 2002 through June 14, 2007
Option Period 1: June 15, 2007 through June 14, 2012
Option Period 2: June 15, 2012 through June 14, 2017**

On line access to contract ordering information, terms and conditions, up to date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu driven database system. The INTERNET address for GSA Advantage! is: www.GSAAdvantage.gov.



**GSA MOBIS GS-10F-0328M
(Through JUNE 17, 2017)**

Contract Information

Contractor: Cirrus Technology, Inc.

Address: 4035 Chris Drive
Suite H

Address: Huntsville, AL 35802

Website:  <http://www.cirrusti.com>

Maximum Order: \$1,000,000

Min Order: \$100.00

Delivery: Specific to Task Order

FOB: Destination, "Domestic and Overseas Delivery"»

Business Size: SBA and VA Certified Service-Disable-Veteran Owned Small (SDVOSB); 8(a);HUBZone; Veteran Owned Small Business (VOSB);Small Business (SB); Small and Disadvantaged Business (SDB); TOP SECRET Facility Clearance

Contract #: GS-10F-0328M
Contractor: Cirrus Technology, Inc.
Address: 4035 Chris Drive, Suite H
Huntsville, AL 35802

E-Mail: LWALLER@CIRRUSTI.COM (VP, Finance/Contracts)
JBARNES@CIRRUSTI.COM (Accounting Manager)
JHARRIS@CIRRUSTI.COM (CEO)

Web Address:  <http://www.cirrusti.com>
Contract end date: June 14, 2017

TABLE OF CONTENTS

Page No.	Subject
4	Customer Information
7	Company Overview
9	Mission Oriented Business Integrated Services (MOBIS) Pricing
11	Labor Category Definitions

CUSTOMER INFORMATION:

1a. Table of Awarded Special Item Number(s) SInS **874-7 PROGRAM INTEGRATION AND PROJECT MANAGEMENT SERVICES**

874-7 CONSULTING SERVICES

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one. Exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply: See Item 6 below.

2. Maximum Order Limitation: **\$1,000, 000**

3. Minimum Order: **\$100.00**

4. Scope of Delivery – Worldwide: **Domestic and Overseas Delivery**

5. Point(s) of Performance: **Same as Company Address**

6. *Discount from list prices or statement of net price: **Government net prices (discounts already deducted).**

7. Quantity discounts: **None Offered**

8. Prompt payment terms: **1% 10 Days, Net 30**

9a. Notification the Government purchase cards are accepted up to the micro-purchase threshold: **Yes**

9b. Notification whether Government purchases cards are accepted or not acceptable above the micro-purchase threshold: **Will not accept over \$2,500**

10. Foreign items (list items by country of origin). **None**

11a. Time of Delivery: **Specific to the Task Order**

11b. Expedited Delivery: The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of it’s choosing to highlight items in its price list that have expedited delivery: **Contact Contractor**



**GSA MOBIS GS-10F-0328M
(Through JUNE 17, 2017)**

- 11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery is available. In addition, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: **Contact Contractor**
- 11d. Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to affect a faster delivery: **Contact Contractor**
- 12. FOB Points(s): **Destination**
- 13. Ordering Address:
Cirrus Technology, Inc.
4035 Chris Drive, Suite H
Huntsville, AL 35802
(256) 428-0628 or (256) 428-0632 - Office
(256) 536-4266 - Fax
- 14. Payment Address:
Cirrus Technology, Inc.
Attn: Accounting
4035 Chris Drive, Suite H
Huntsville, AL 35802
(256) 536-5532 Ext. 250 – Office
(256) 536-4266 - Fax
- 15. Warranty provision: **Commercial Standard Warranty**
- 16. Export Packing Charges (if applicable): **Not Applicable**
- 17. Terms and Conditions of Government Purchase card acceptance: **Contact Contractor**
- 18. Terms and conditions of rental, maintenance, and repair (if applicable): **Not Applicable**
- 19. Terms and conditions of installation (if applicable): **Not Applicable**
- 20. Terms and conditions of repair parts indicating date of parts price list and any discounts from list prices (if applicable): **Not Applicable**
- 20a. Terms and conditions for any other services (if applicable): **Not Applicable**
- 21. List of service and distribution points (if applicable): **Not Applicable**
- 22. List of participating dealers (if applicable): **Not Applicable**

23. Preventive maintenance (if applicable): **Not Applicable**
24. Environmental Attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: **Not Applicable**
25. Data Universal Numbering System (DUNS) number: **02-935-8723**
26. Notification regarding registration in Central Contractor Registration (CCR) database: **Registered**



GSA MOBIS GS-10F-0328M (Through JUNE 17, 2017)

Company Overview

Cirrus Technology, Inc. (CTI or Cirrus) is a U.S. Small Business Administration (SBA) Certified, 8(a), Service-Disabled-Veteran-Owned Small Business (SDVOSB), Veteran-Owned-Small Business (VOSB), Small Disadvantaged Business (SDB), Small Business (SB) and HUBZone Corporation located in Huntsville, Alabama. Cirrus Technology, Inc. provides business consulting services and solutions using technology as an enabler to governmental clients. CTI services are based on strategic and benchmarked industrial-proven methodologies for program and project management, subject matter expertise, consulting, business and systems analysis, and process improvement. CTI offers a full range of services under the GSA MOBIS Federal Supply Schedule.

Management, Organizational, and Business Improvement Services (MOBIS)

General Services Administration Federal Supply Service
Contract Number: GS-10F-0328M

Improvement has become the watchword in government--improvement in performance, quality, timeliness, efficiency, and cost. Accountability to customers is essential, and change is continuous, affecting the entire organization and everyone in it.

Cirrus Technology, Inc. (CTI) has extensive experience in guiding and assisting clients through a wide range of management, organizational, and business improvement engagements. We offer Program Management Services and Program Integration Services under SIN 874-7 of the GSA MOBIS Federal Supply Schedule. Cirrus Technology, Inc. is an **8(a), Service-Related-Disabled Veteran Owned, HUBZone, Veteran Owned, Small Business, and Small Disadvantaged Business** specializing in: Business Performance Improvement, Systems Integration; Logistics Management and Analysis; Performance and Results-based Modeling and Analysis; Project Management; Modeling & Simulation; and Operations Research. We provide a wide array of expert consulting services in the areas of Information Operations (IO) and Program Security. Within these areas of expertise we offer Strategic Planning/Policy Development, Process and Productivity Improvement, Organizational Security Assessment, Security Architecture Development; Program Security Audits and Evaluation and Decision Support Services; Strategic planning/policy development in the areas of information operations and program security; Process and productivity improvement in the areas of information operations and program security; Organizational security assessment; Security architecture development; Program security audits and evaluation; and Decision support service in the areas of information operations and program security.

Cirrus Technology, Inc. understands the value of using experienced, objective outsiders to help individuals and federal agencies plan for and implement management, organizational and business improvement initiatives. Our professional managers, many of whom hold advanced degrees, have experience in working with personnel at all levels. CTI views our personnel as the backbone of our management, organizational, and business improvement engagements. Our managers and analysts bring to these engagements first-hand knowledge of and experience with commercial and government best practices, broad subject matter expertise, and a deep understanding of the federal

marketplace. We deliver top-quality products and services to help you continue to be a high-performing and customer-driven organization. We use a variety of tools and strategies for gathering data, enhancing decision making, and managing group behavior. We focus on content, process, and results.

The GSA MOBIS contract is a Firm-Fixed Price (FFP) and Labor Hour Indefinite Delivery Indefinite Quantity contract with a base of 5 years and an option of 5 years. This contract is open to all federal government agencies worldwide. The GSA is dedicated to providing Federal managers with smarter solutions. To help client agencies meet the challenges of multiple priorities, increased demands and diminishing resources, we have established vital management and support services contracts with industry leaders, which can be easily accessed through our multiple award schedules.



**GSA MOBIS GS-10F-0328M
(Through JUNE 17, 2017)**

GSA MOBIS PRICING

CIRRUS TECHNOLOGY, INC.

GSA MOBIS CONTRACT #GS-10F-0328M

Rate Schedule Tables for Option Year Contract

OPTION PERIOD TWO 06/15/2012 - 06/14/2017

CIRRUS TECHNOLOGY, INC. Labor Categories	Year 11	Year 12	Year 13	Year 14	Year 15
	06/15/12- 06/14/13	06/15/13 - 06-14/14	6/15/14- 6/14/15	6/15/15- 6/14/16	6/15/16- 6/14/17
Program Manager III	\$200.23	\$206.24	\$212.43	\$218.80	\$225.36
Program Manager II	\$169.42	\$174.51	\$179.74	\$185.13	\$190.69
Program Manager I	\$138.62	\$142.78	\$147.06	\$151.47	\$156.02
Project Manager	\$120.14	\$123.74	\$127.46	\$131.28	\$135.22
SME III	\$246.44	\$253.83	\$261.45	\$269.29	\$277.37
SME II	\$215.63	\$222.10	\$228.76	\$235.63	\$242.69
SME I	\$178.67	\$184.03	\$189.56	\$195.24	\$201.10
Task Team Leader III	\$110.90	\$114.23	\$117.65	\$121.18	\$124.82
Task Team Leader II	\$101.66	\$104.71	\$107.85	\$111.09	\$114.42
Task Team Leader I	\$92.41	\$95.18	\$98.04	\$100.98	\$104.01
Management Analyst III	\$129.38	\$133.26	\$137.26	\$141.38	\$145.62
Management Analyst II	\$107.82	\$111.06	\$114.39	\$117.82	\$121.35
Management Analyst I	\$61.61	\$63.46	\$65.37	\$67.33	\$69.35
Logistics Analyst III	\$104.74	\$107.88	\$111.12	\$114.45	\$117.89
Logistics Analyst II	\$80.09	\$82.50	\$84.97	\$87.52	\$90.15
Logistics Analyst I	\$61.61	\$63.46	\$65.37	\$67.33	\$69.35
Education/Training Analyst III	\$89.33	\$92.01	\$94.77	\$97.62	\$100.54
Education/Training Analyst II	\$77.01	\$79.32	\$81.70	\$84.15	\$86.68
Education/Training Analyst I	\$58.52	\$60.28	\$62.09	\$63.95	\$65.87
Senior Modeler	\$144.79	\$149.13	\$153.60	\$158.21	\$162.96
Modeler	\$107.82	\$111.06	\$114.39	\$117.82	\$121.35
Investigator III	\$120.14	\$123.74	\$127.46	\$131.28	\$135.22



**GSA MOBIS GS-10F-0328M
(Through JUNE 17, 2017)**

Investigator II	\$104.74	\$107.88	\$111.12	\$114.45	\$117.89
Investigator I	\$89.33	\$92.01	\$94.77	\$97.62	\$100.54
Project Engineer III	\$107.82	\$111.06	\$114.39	\$117.82	\$121.35
Project Engineer II	\$77.01	\$79.32	\$81.70	\$84.15	\$86.68
Project Engineer I	\$58.52	\$60.28	\$62.09	\$63.95	\$65.87
Program Control Spec III	\$83.17	\$85.67	\$88.24	\$90.88	\$93.61
Program Control Spec II	\$73.93	\$76.15	\$78.44	\$80.79	\$83.21
Program Control Spec I	\$58.52	\$60.28	\$62.09	\$63.95	\$65.87
Data Technician III	\$77.01	\$79.32	\$81.70	\$84.15	\$86.68
Data Technician II	\$61.61	\$63.46	\$65.37	\$67.33	\$69.35
Data Technician I	\$52.37	\$53.94	\$55.55	\$57.22	\$58.94
Writer, Technical II	\$77.01	\$79.32	\$81.70	\$84.15	\$86.68
Writer, Technical I	\$58.52	\$60.28	\$62.09	\$63.95	\$65.87
Writer, Documentation II	\$70.85	\$72.98	\$75.17	\$77.42	\$79.75
Writer, Documentation I	\$52.37	\$53.94	\$55.55	\$57.22	\$58.94
Administrative Specialist III	\$46.21	\$47.59	\$49.02	\$50.49	\$52.01
Administrative Specialist II	\$38.50	\$39.66	\$40.85	\$42.07	\$43.33
Administrative Specialist I	\$30.81	\$31.73	\$32.68	\$33.66	\$34.67
Senior Cost Estimator/Analyst	\$131.66	\$135.61	\$139.68	\$143.87	\$148.19
Junior Cost Estimator/Analyst	\$96.41	\$99.30	\$102.28	\$105.35	\$108.51
Entry Cost Estimator/Analyst	\$69.34	\$71.42	\$73.56	\$75.77	\$78.04
Mentored Cost Estimator/Analyst	\$37.32	\$38.44	\$39.59	\$40.78	\$42.00
Software Engineer/System Analyst/Cost Analyst	\$131.66	\$135.61	\$139.68	\$143.87	\$148.19

The Service Contract Act (SCA) is applicable to this contract as it applies to the entire MOBIS Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the contractor adds SCA labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

GSA MOBIS Labor Category Definitions

Program Manager

Provides planning and directing technological improvements and project management implementation. Provides broad program oversight, interfaces directly with government program personnel to ensure full program results and compliance. The Program Manager exercises independent judgment as well as a high level of analytical skill in solving complex and unusual technical, administrative, and managerial problems. The Program Manager is ultimately responsible for project planning, execution, and performance.

Program Manager III Bachelor's Degree or equivalent and 15 years of experience.

Program Manager II Bachelor's Degree or equivalent and 10 years of experience.

Program Manager I Bachelor's Degree or equivalent and 5 years of experience.

Project Manager

Provides project oversight, and is responsible for project success. The Project Manager solves complex technical, administrative, and managerial problems and is responsible for interfacing with customer management and technical personnel, preparing reports, delivering presentations, and participating in meetings. The Project Manager directs the completion of tasks within estimated time frames and budget constraints. Requires Bachelor's and 5-10 years relevant experience.

Subject Matter Expert

Applies specialized detail systems knowledge to particular task. A designs major system projects and provides program management oversight for large, detailed projects or has specific knowledge in highly specialized technical area. Must be able to communicate on highly technical and specialized information to a variety of audiences orally and in writing.

Subject Matter Expert III Bachelor's Degree or equivalent and more than 15 years of experience.

Subject Matter Expert II Bachelor's Degree or equivalent and more than 10 years of experience.

Subject Matter Expert I Bachelor's Degree or equivalent and more than 5 years of experience.

Task Team Leader

Defines and directs technical specification and tasks to be performed by team members, defines target dates of tasks and subtasks. Provides guidance and assistance in coordinating output and ensuring the technical adequacy of the end product.

Task Team Leader III Bachelor's Degree or equivalent and 6-9 years of experience.

Task Team Leader II Bachelor's Degree or equivalent and 5-7 years of experience.

Task Team Leader I Bachelor's Degree or equivalent and 2-4 years of experience.

Management Analyst

Serves as a management analyst, normally on a team effort, and conducts analysis within the Customer's time frame/cost parameters. Must be able to clearly define commercial/government business/financial practices for integration into business systems with a view towards substantial improvement. Identifies problems and/or potential problems and by analysis develops recommended solutions. Works with functional specialists, automation specialists, contractors, vendors and the Customer to effectively improve the Customer's business/financial system; automates the system as required by the Customer. Acts as coordinator for all disciplines in the recommended/approved solution.

Management Analyst III Bachelor's Degree or equivalent and 6-9 years of experience.

Management Analyst II Bachelor's Degree or equivalent and 5-7 years of experience.

Management Analyst I Bachelor's Degree or equivalent and 2-4 years of experience.

Logistics Analyst

Provides analysis/assessment of current logistical practices and systems with a view towards improvement; develops recommended solutions for problems identified. Works with functional specialists, automation specialists, contractors, vendors and the Customer to effectively improve the Customer's logistic system. Coordinates all required disciplines in achieving the desired solution.

Logistics Analyst III Bachelor's Degree or equivalent and 6-9 years of experience.

Logistics Analyst II Bachelor's Degree or equivalent and 5-7 years of experience.

Logistics Analyst I Bachelor's Degree or equivalent and 2-4 years of experience.

Education/Training Analyst

Provides analysis/assessment of current education/training practices and systems with a view towards improvement; develops recommended solutions for problems identified. Works with functional specialists, automation specialists, contractors, vendors and the customer to effectively improve the customer's education/training system. Coordinates all required disciplines in achieving the desired solution.

Education/Training Analyst III Bachelor's Degree or equivalent and 6-9 years of experience.

Education/Training Analyst II Bachelor's Degree or equivalent and 5-7 years of experience.

Education/Training Analyst I Bachelor's Degree or equivalent and 2-4 years of experience.

Senior Modeler

Specializes in activity, process, or data modeling using automated tools. Designs logical database models using normalization/standardization techniques to satisfy client requirements. Reverse engineers logical data base models from current system data dictionaries and other available resources. Design activity/process models using proven methodologies to satisfy client requirements. Obtains functional requirements from subject matter experts during group workshops or follow-up interviews. Acts as facilitator during data collection sessions. Provides assistance and advice to programmers and analysts in the design of physical data base structures. Assures compliance with data administration standards. Bachelor's degree and 5-10 years related experience.

Modeler

Specializes in activity, process, or data modeling using automated tools. With minimal direction, interprets and documents end-user information needs, including business rules, including business rules; designs logical database models using normalization/standardization techniques to satisfy client requirements; reverse engineers logical data base models from current system data dictionaries and other available resources; designs activity/process models using proven methodologies to satisfy client requirements; obtains functional requirements from subject matter experts during group workshops or follow-up interviews; provides assistance and advice to programmers and analysts in the design of physical data base structures; and assures compliance with data administration standards. Bachelor's Degree and 5 years experience.

Investigator

The individual participates in all phases of development by providing high level functional analysis, design, integration, documentation, and implementation advice on complex problems which require extensive knowledge of the related technical subject matter for effective implementation.

Investigator III Bachelor's Degree or equivalent and 6-9 years of experience.

Investigator II Bachelor's Degree or equivalent and 5-7 years of experience.

Investigator I Bachelor's Degree or equivalent and 2-4 years of experience.

Project Engineer

Provides technical support to customers in the following areas: Systems Engineering; Acquisition Management; Program/Project Management Support; Risk Analysis; Cost As An Independent Variable (CAIV) Analysis; Staffing Analysis; Business Process Re-Engineering; Configuration Management; Data Management; Logistical and Software Evaluation, Management, and Support; Program Integration; Process Improvement; and Organizational Assessments.

Project Engineer III Bachelor's Degree or equivalent and 6-9 years of experience.

Project Engineer II Bachelor's Degree or equivalent and 5-7 years of experience.

Project Engineer I Bachelor's Degree or equivalent and 2-4 years of experience.

Program Control Specialist

Provides technical support to Customers in the following areas: Cost Analysis; Acquisition Management; Program/Project Management support; Cost as an Independent Variable (CAIV) Analysis; Staffing Analysis; Data Management; Configuration Management; Program Integration; Schedule Management; Acquisition Life Cycle Support.

Program Control Specialist III Bachelor's Degree or equivalent and 6-9 years of experience.

Program Control Specialist II Bachelor's Degree or equivalent and 5-7 years of experience.

Program Control Specialist I Bachelor's Degree or equivalent and 2-4 years of experience.

Data Technician

Performs data administration for information systems in conformance with corporate data policy, procedures, standards, and guidelines. Conducts impact assessments on information systems to determine application integration potential and compatibility with the corporate architecture. Works with customer and other personnel to ensure quick location. Provides technical assistance related to data administration. Participates in the conceptual design/redesign of data base systems and logical model for use in business systems reengineering. Ensures proper synchronization of data dictionaries with the corporate repository.

Data Technician III Associates Degree or equivalent and 6-9 years of experience.

Data Technician II High School Diploma or G. E. D. and 3-5 years of experience.

Data Technician I High School Diploma or G. E. D. and 0-2 years of experience.

Writer, Technical/Documentation

Provides expertise and technical assistance in program and business documentation for management information systems.

Writer, Technical/Documentation II Bachelor's Degree or equivalent and 5-7 years of experience.

Writer, Technical/Documentation I Bachelor's Degree or equivalent and 2-4 years of experience.

Administrative Specialist

Provides supplemental administrative support to Functional Analysts or Project Engineers as required for performance and completion of task orders. Requires High School diploma or equivalent. Prefer one-year experience.

Administrative Specialist III Associates Degree or equivalent and 6-9 years of experience.

Administrative Specialist II High School Diploma or G. E. D. and 3-5 years of experience.

Administrative Specialist I High School Diploma or G. E. D. and 0-2 years of experience.

Senior cost estimator/analyst. These professional(s) must comply with the following knowledge and experience: Must have a bachelor's degree and seven (7) or more years of progressive cost analysis experience. Must have experience in cost analysis principles and concepts including, but not limited to, weapon systems such as space and aircraft, IT, operations & support, or IT cost estimation, learning curve, applied statistics, cost uncertainty analysis, budget analysis, economic analysis, etc. Must have experience in using most available cost modeling tools including, but not limited to: ACEIT, Crystal Ball, SEER-SEM, COCOMO II, SLIM, CO\$TAT, PRICE-H, and PRICE-S.

Junior cost estimator/analyst. These professional(s) must comply with the following knowledge and experience: Must have a bachelor's degree and four (4) or more years of progressive cost analysis experience. Must have experience in cost analysis principles and concepts including, but not limited to, weapon systems such as space and aircraft, IT, operations & support, or IT cost estimation, learning curve, applied statistics, cost uncertainty analysis, budget analysis, economic analysis, etc. Must have experience in using most available cost modeling tools including, but not limited to: ACEIT, Crystal Ball, SEER-SEM, COCOMO II, SLIM, CO\$TAT, PRICE-H, and PRICE-S.

Entry cost estimator/analyst. Professionals in this category must possess the following knowledge and experience: Must have a bachelor's degree and a minimum of one, and preferably two years active experience in O&S cost analysis of aircraft and space systems. Experience will include O&S cost estimates of multiple DoD ACAT I or II aircraft or space systems which contained analysis of costs of depot maintenance, field operations, sustaining support or supply chain management. Experience will also include cost uncertainty analysis, applied statistics, economic analysis, business cases analysis, or other pertinent analytical experience.

Mentored cost estimator/analyst. Qualified college graduates for the Mentor program must have a bachelor's degree in operations research, mathematics, probability, statistics, mathematical logic, science, or subject-matter coursed requiring the competence in college-level mathematics or statistics. At least 3 of the 24 semester hours must have been in calculus. Work experience may not be substituted for college degree.

Software engineer/system analyst/cost analyst. These professional(s) must comply with the following knowledge and experience: Must have a bachelor's degree and six (6) or more years of progressive working experience in one or more of the following areas: requirements analysis, system analysis, software design, software analysis, computer programming, engineering, system design, management of information technology systems, and cost analysis. Must have experience in using most available cost modeling tools including, but not limited to, ACEIT, Crystal Ball, SEER-SEM, COCOMO II, SLIM, CO\$TAT, PRICE-H, and PRICE-S.